FUTURE SAFE
CASE STUDY

Allianz Retire+
POWERED BY PIMCO

Protect your retirement savings and leave a legacy for your children

Meet Laura and Ricardo

Laura and Ricardo have worked hard to build up their retirement savings. As they approach retirement, they're looking forward to spending more time with their family as well as taking some well-deserved holidays.

63 & 64 y/o both working full-time and own their home. They have $1.5m in a self-managed super fund invested as follows:

$900k investment property

$500k in shares

$100k in term deposits

THE CHALLENGE

Family is extremely important to Laura and Ricardo. While they are keen to enjoy retirement, they also want to make sure their family will be looked after when they pass away. They don't want to suffer large losses in any year.

THE STRATEGY

Protect their super with sharemarket protection

As they are approaching retirement, Laura and Ricardo's adviser recommends they invest 40% of their sharemarket portfolio into Future Safe.

Future Safe provides Laura and Ricardo with the ability to maintain exposure to the sharemarket with the peace of mind of knowing their range of returns upfront.

Laura and Ricardo work with their adviser through 6 key steps to:

STEPS 1 & 2. **Understand their retirement goals and appropriate Investment Interval**
Laura and Ricardo's core retirement objective is to make sure their super doesn't suffer large losses in any year. They want the ability to access sharemarket returns with a lower level of volatility. They have other assets they can access in case of emergency, and so they decide to select a 7 year Investment Interval.

STEP 3. **Decide their worst-case scenario and choose their protection option**
Laura and Ricardo choose the -5% Floor option as they can tolerate some market losses. They know the annual product fee is charged on top, and that tax may also apply.

STEP 4. **Choose an investment option and amount**
Ricardo and Laura choose to invest in the S&P/ASX 200 Total Return Index (as they want the index that is calculated assuming dividends reinvested) and the MSCI World Net Index in Australian Dollars.

STEP 5. **Access their money as a regular income stream or lump sum**
Laura and Ricardo will benefit from any positive returns in the sharemarket (up to their Cap). At the end of each year, their investment return will be credited or debited to their policy. They can choose to withdraw this or leave it in their policy.

STEP 6. **Check in each year to review their strategy**
They review their protection and investment choices every year with their adviser to ensure these continue to meet their needs and fit with their investment objectives.

PROTECTION OPTIONS

Each protection option is made up of a 'Floor' and a 'Cap'. The Floor is the most you can lose and the Cap is the maximum amount you can gain from your investments in each year of the Investment Interval.

	YOUR MAXIMUM LOSS (FLOOR)	YOUR MAXIMUM GAIN (CAP)*	INVESTMENT OPTIONS
Protection option with a -5% Floor	**-5%** EXAMPLE If the sharemarket went down 15% you would only **lose 5%**	**+6%** EXAMPLE If the sharemarket went up 18%, you would get a **6% return**	S&P/ASX 200 Total Return Index (50%) MSCI World Net in Australian Dollars Index (50%)

Less annual product fee of 0.80% (inclusive of GST, if any) and any applicable taxes

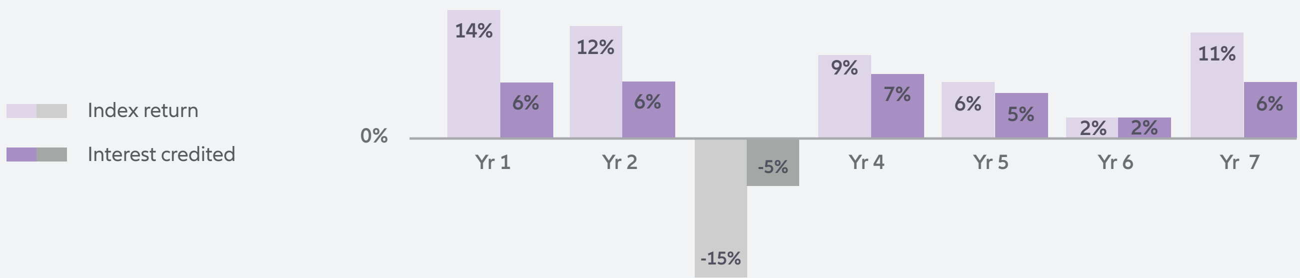
These Caps are for illustrative purposes only. The initial Cap for each market-linked investment option is set at the policy commencement date and will remain at that level until the anniversary date of your policy. Each year, the Caps may be higher or lower than the Caps in the previous year. On each anniversary date we will reset the Caps for the next year and ask you to elect your investment and protection options for that year. For information about the current Caps for each market-linked investment option, visit www.allianzretireplus.com.au/future-safe/features.html.

Access to their money

A year after starting their Future Safe investment, Laura and Ricardo retire and decide to take a once in a lifetime holiday. They withdraw $15,000 to fund their holiday. There is no withdrawal charge since they can withdraw this from the interest credited to their account as this interest is part of their Free Withdrawal Amount[1].

$15,000
paid out with no withdrawal charge

THE OUTCOMES



Year	Floor	Cap	Index return	Interest credited	Tax rate	Interest	Annual product fee	Tax	Drawdown	Closing balance
1	-5%	6%	14%	6%	15%	$12,000	$1,600	$1,560	$0	$208,840
2	-5%	6%	12%	6%	0%	$12,530	$1,671	$0	$15,000	$204,700
3	-5%	6%	-15%	-5%	0%	-$10,235	$1,638	$0	$0	$192,827
4	-5%	7%	9%	7%	0%	$13,498	$1,543	$0	$0	$204,782
5	-5%	5%	6%	5%	0%	$10,239	$1,638	$0	$0	$213,383
6	-5%	6%	2%	2%	0%	$4,268	$1,707	$0	$0	$215,944
7	-5%	6%	11%	6%	0%	$12,957	$1,728	$0	$0	$227,173

1. Please refer to the Future Safe Product Disclosure Statement for further details.

All Caps and index returns are for illustrative purposes only. The annual product fee is 0.80% (inclusive of GST, if any). Tax is calculated based on interest net of the annual product fee multiplied by the applicable tax rate. Tax is paid by Allianz Retire+ and charged to the investor's account. **Assumptions:** Policy commenced 1 July, drawdown occurs at the end of the year, and Laura and Ricardo retire after Year 1.

Contact us

For more information, visit our Website **allianzretireplus.com.au** or speak to your financial adviser.

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